



HIGHLIGHTS

- "Monsoon Offer -2017" [MO-2017] promotional campaign for Corp Scheme Retail Loans is introduced for a period of 4 months from 01.06.2017 to 30.09.2017.
- No Processing Charges for Home & Personal Vehicle loans
- Concession in Rate of Interest and Processing Charges is available in select schemes for fresh loans initially disbursed on or after 01.06.2017.

Features of Corp Monsoon Offer - 2017:

1. The eligible Retail Loans are 1] Corp Home & CPMAY, 2] Corp Ghar Shobha, 3] Corp Vehicle (only for non-commercial vehicles, excluding TWO Wheelers), 4] Corp Rental, 5] Corp Vyapar, 6] Corp Doctor Plus, 7] Corp Mortgage MSME Loans and 8] Corp professional Schemes only.
2. The concession is applicable to fresh loans initially disbursed on or after 01.06.2017 and up to 30.09.2017

3. Concession in Rate of Interest and Processing Charges offered during the Monsoon Offer are as below:

Schemes	Card Rate in %	Concession in %	Effective Rates in %	Existing Processing Charges	Waiver / Concession under Campaign
CORP HOME including PMAY [FLOATING RATE Up to Rs 2.00 Crore]	8.85	0.10	at MCLR (8.75%)	0.50% of loan amount (Max Rs.50,000/-)	100% Waiver during the campaign
CORP GHAR SHOBHA	9.25	No Concession		0.50% of loan amount	50 % Concession
CORP VEHICLE [Personal Vehicle / non-commercial Excluding TWO Wheelers]	UP TO Rs. 50 lakhs	0.40	9.00	1% of the loan amount subject to minimum Rs.1000/-	100% Waiver during the campaign
	ABOVE Rs. 50 lakhs		9.50		
CORP RENTAL	Where Bank is lessee	0.25	10.25	1.00%	50 % Concession
	All others	0.25	11.75		
CORP VYAPAR [For Upto Rs 5.00 Crore only]	10.20	No Concession		Term Loan : 1.00 %, Running a/c: 0.50% on sanction & renewal	50 % Concession [only for Fresh Sanctions]
CORP DOCTOR PLUS [For loan up to Rs 5.00 Crore only]	10.75	0.25	10.50	0.50% of the loan amount / Min of Rs.1000/-	50 % Concession
CORP MORTGAGE [for MSME Loans (CMORS / CMTSC)]	11.20	No Concession		Term Loan : 1.00 %, Running a/c: 0.50% on sanction & renewal	50% Concession [only for Fresh Sanctions]
CORP PROFESSIONAL	11.10	0.25	10.85	0.75% Min. of Rs.5000/-	50 % Concession

- 4.0 Except for the above concession, all other guidelines of the respective Retail Loan schemes remain unchanged.
- 4.1 The above concession in Interest Rate & Processing Charges is applicable only to the eligible Corp Scheme Loans accounts initially opened during the campaign period.
- 4.2 The borrowers seeking loan shall invariably open SB a/c with the Bank.
- 4.3 Legal Charges, Valuation charges etc. shall be borne by the borrower.

* * * * *